



Welcome

Jordan Weltman

Vice President / Sr. Managing Director, Americas Region,
Aircraft Financial Services

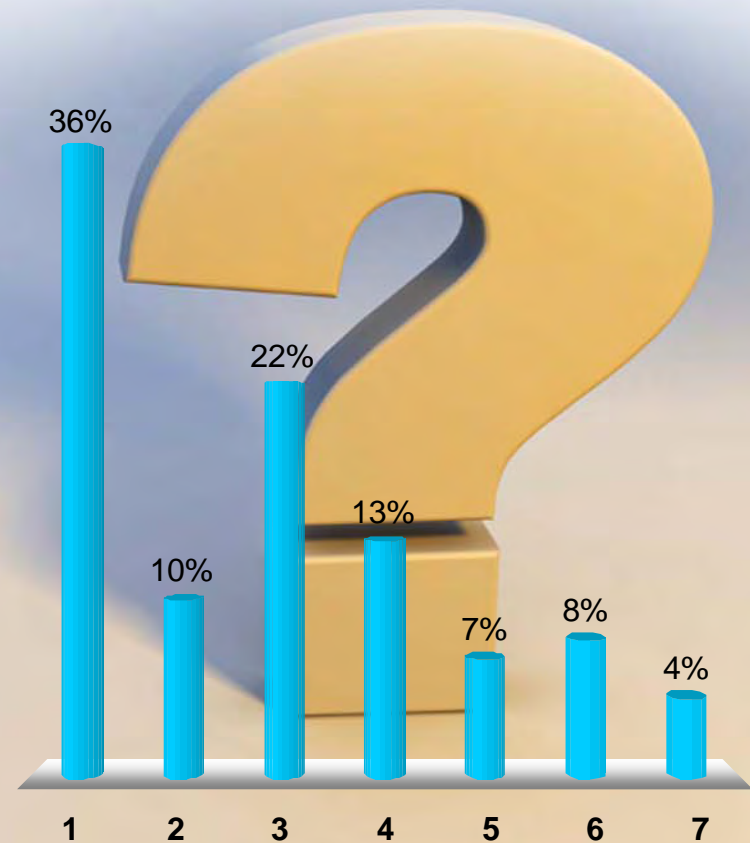
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Agenda

9:00 – 9:10	Welcome	Jordan Weltman
9:10 – 9:40	State of A/C Finance	Scott Scherer
9:40 – 10:20	Market and Product Strategy	Mike Bair
10:20 – 10:45	Break	
10:45 – 11:30	Product Update	Joe Ozimek
11:30 – 11:50	Environment	Kostya Zolotusky
11:50 – 12:00	Closing Remarks	Scott Scherer
12:00 – 13:00	Reception	

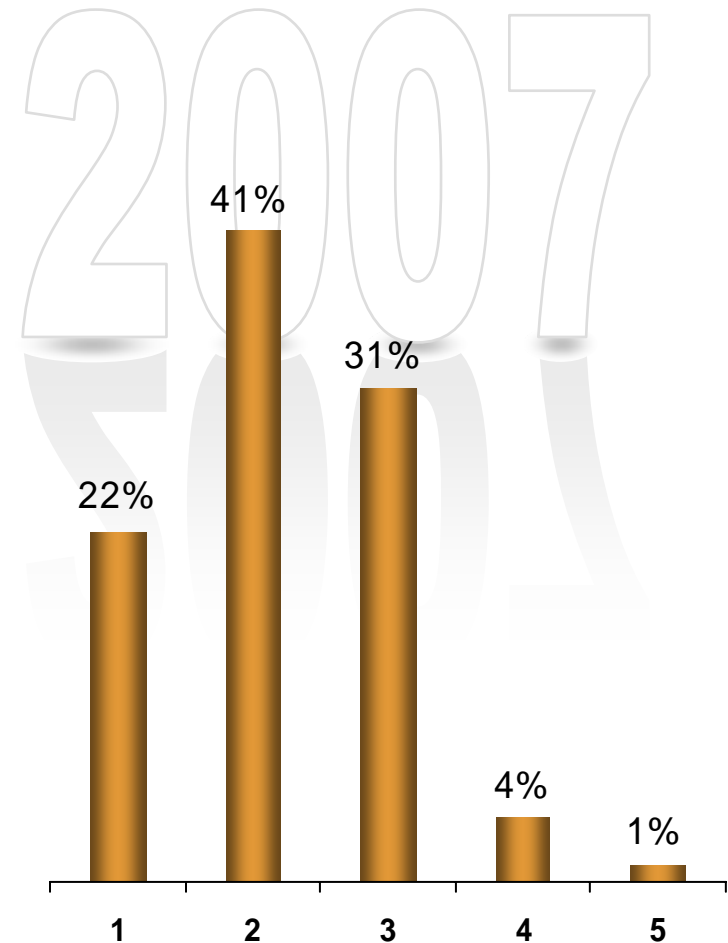
What is your role in aircraft finance?

1. Banker
2. Investor
3. Lessor
4. Analyst
5. Appraiser
6. Advisor
7. Other



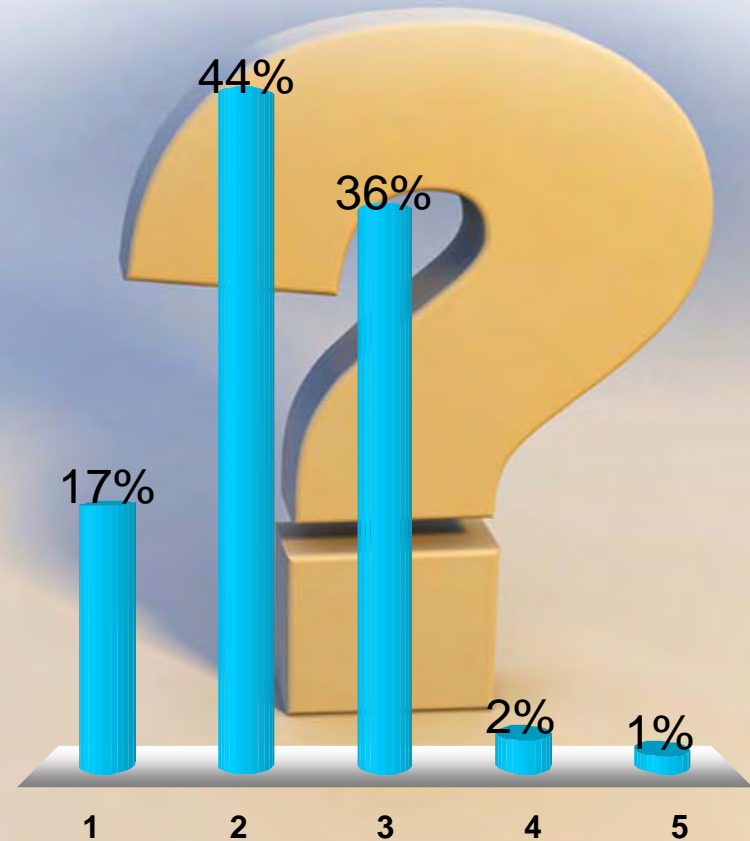
By the next F&I, how many U.S. airline consolidations will have been announced or closed?

1. Zero
2. One
3. Two
4. Three
5. Four



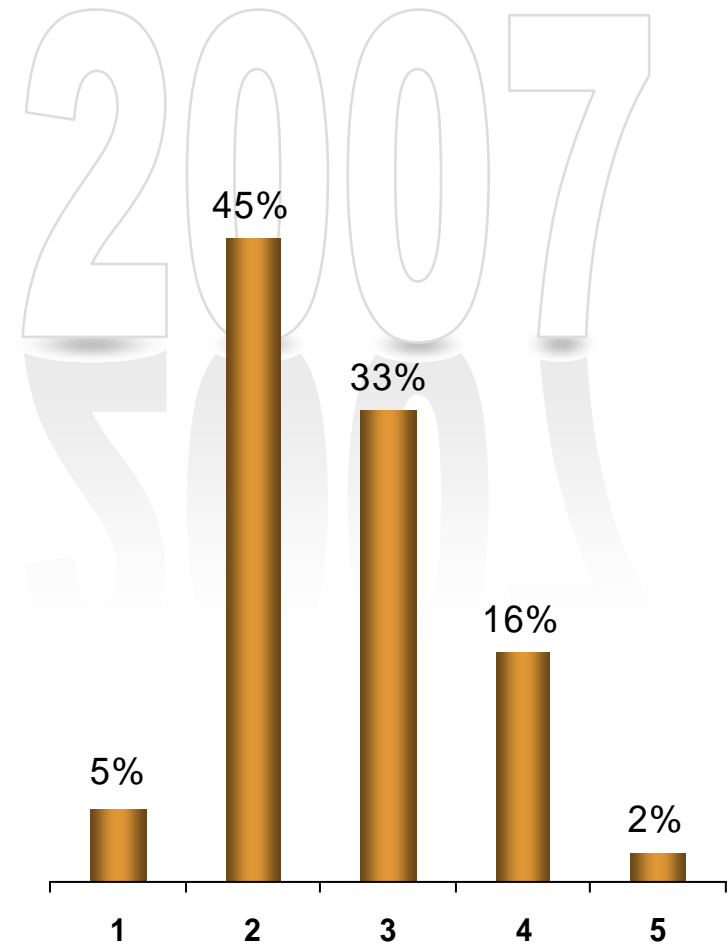
At this time next year, how many U.S. airline consolidations will have been consummated?

1. Zero
2. One
3. Two
4. Three
5. Four



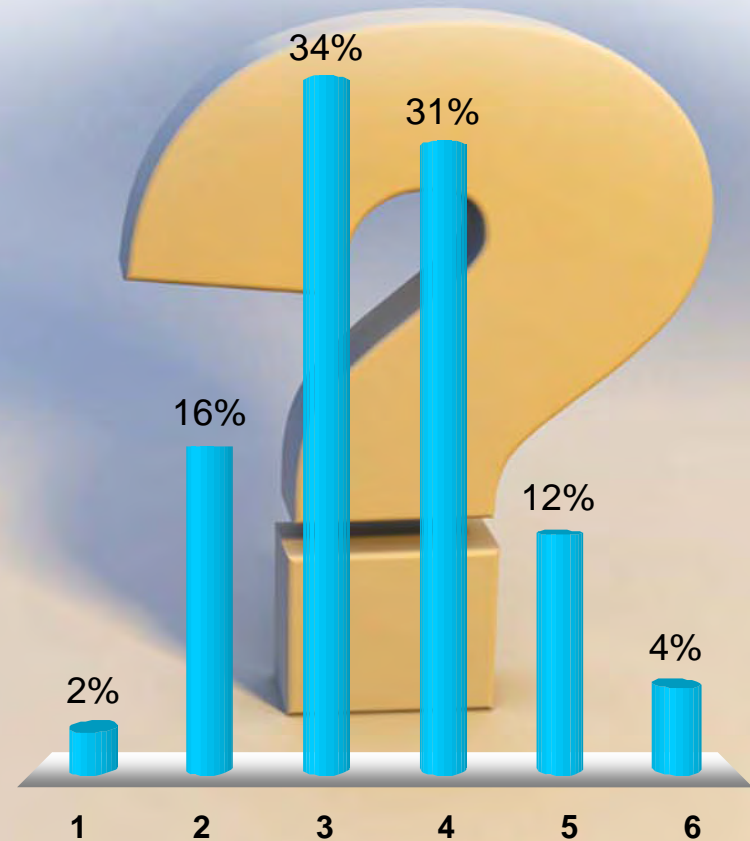
Total U.S. airline profits for 2007 will be?

1. None
2. Less than \$2B
3. \$2B - \$4B
4. \$4B - \$6B
5. Above \$6B



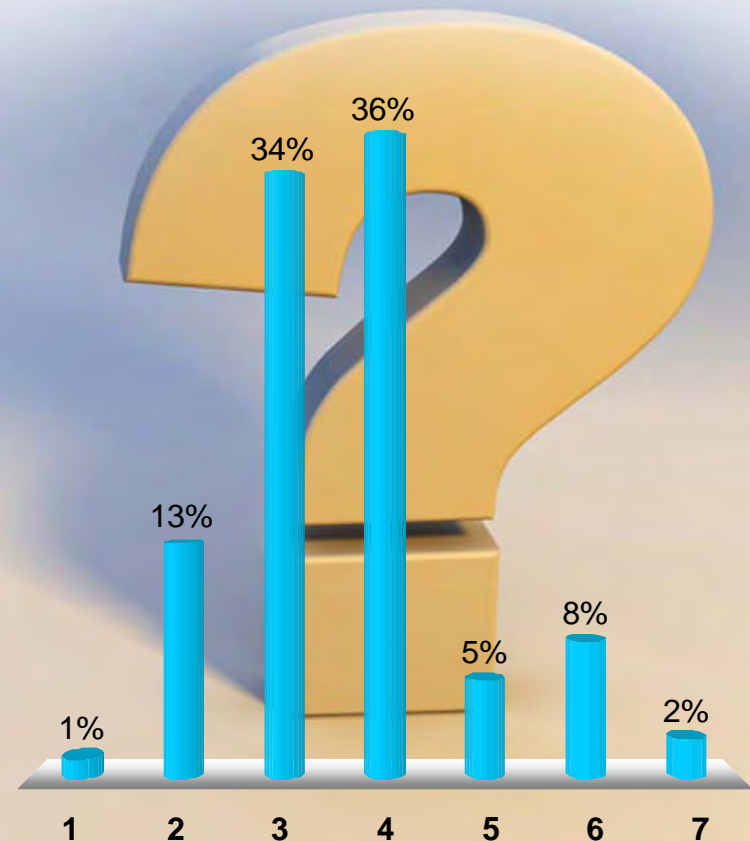
Total U.S. airline profits for 2008 will be?

1. Positive
2. \$0 – (\$2B)
3. (\$2B) – (\$4B)
4. (\$4B) – (\$6B)
5. (\$6B) – (\$8B)
6. >(\$8B)



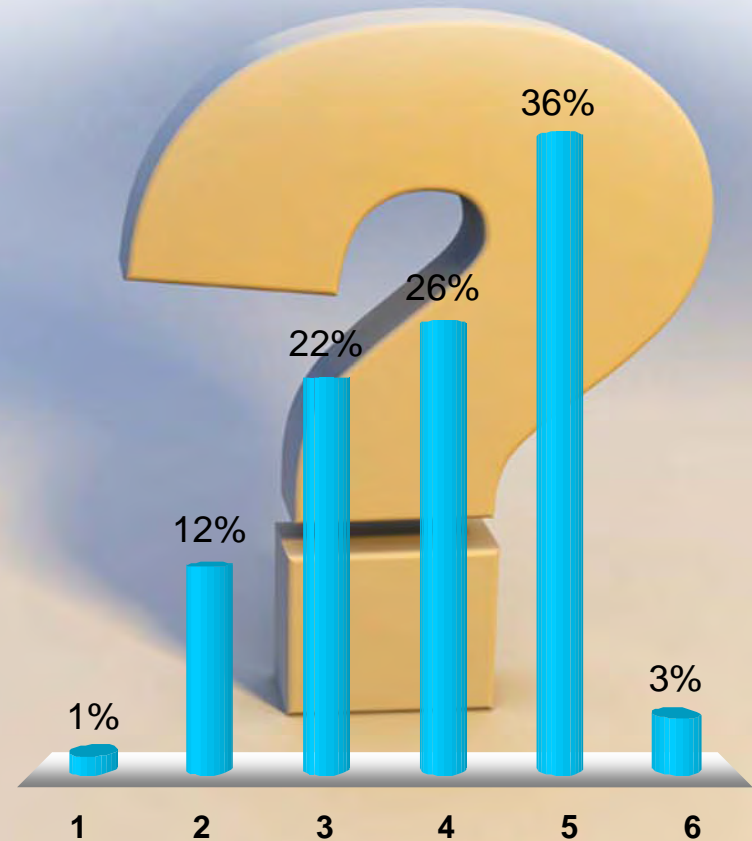
In the next twelve months, how many additional U.S. airlines will file for bankruptcy?

1. Zero
2. One
3. Two
4. Three
5. Four
6. More than four
7. All of them



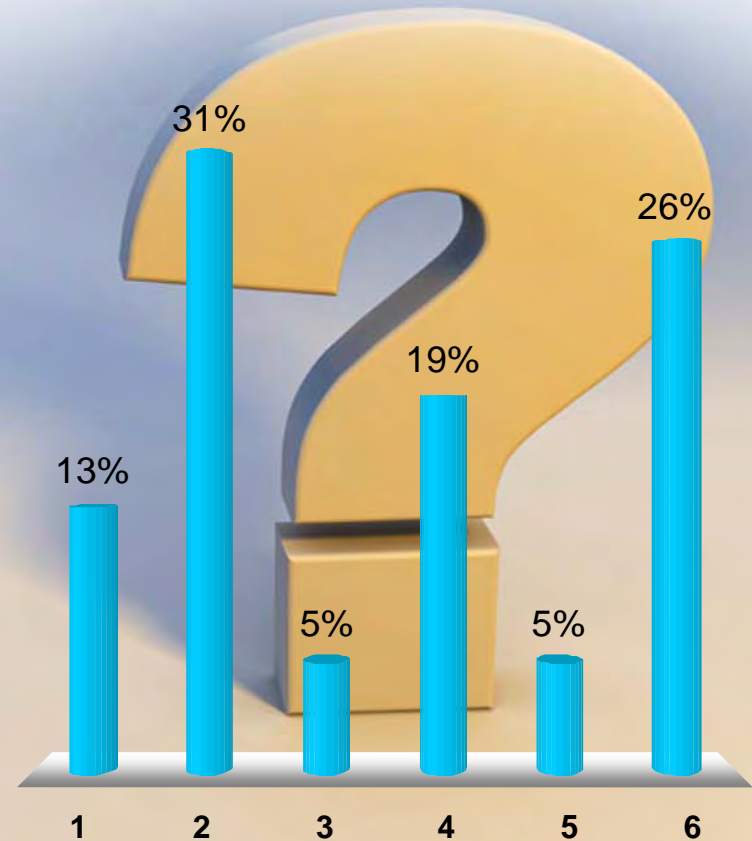
At this time next year, a barrel of oil will be closest to

1. \$70
2. \$85
3. \$100
4. \$120
5. \$150
6. \$200



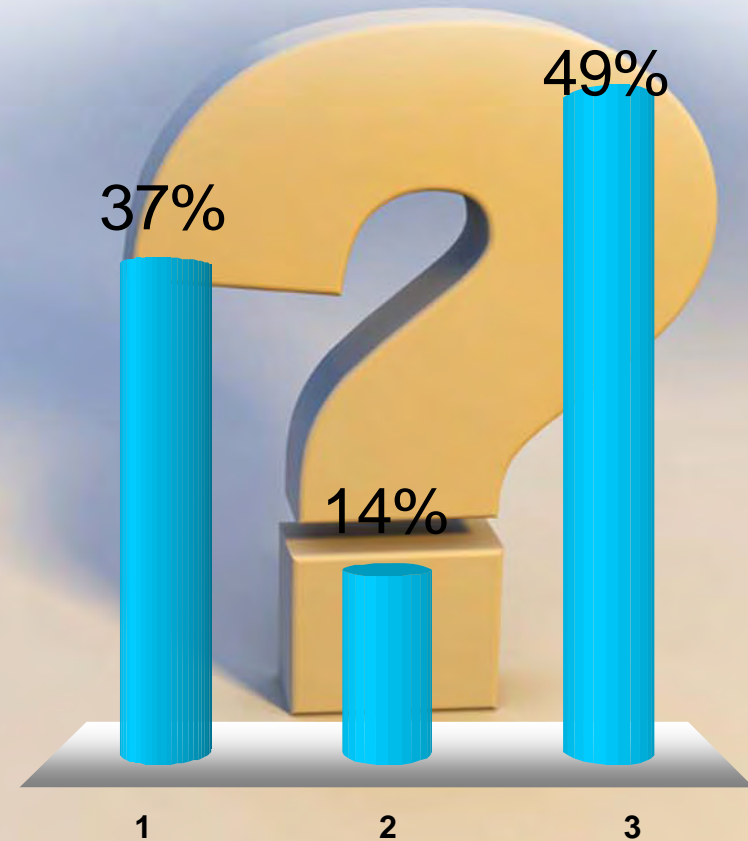
The primary source of financing the U.S. fleet in the next three years will be:

1. EETC Market
2. European Banks
3. Chinese Banks
4. Lessors
5. Sovereign Wealth Funds
6. Manufacturers



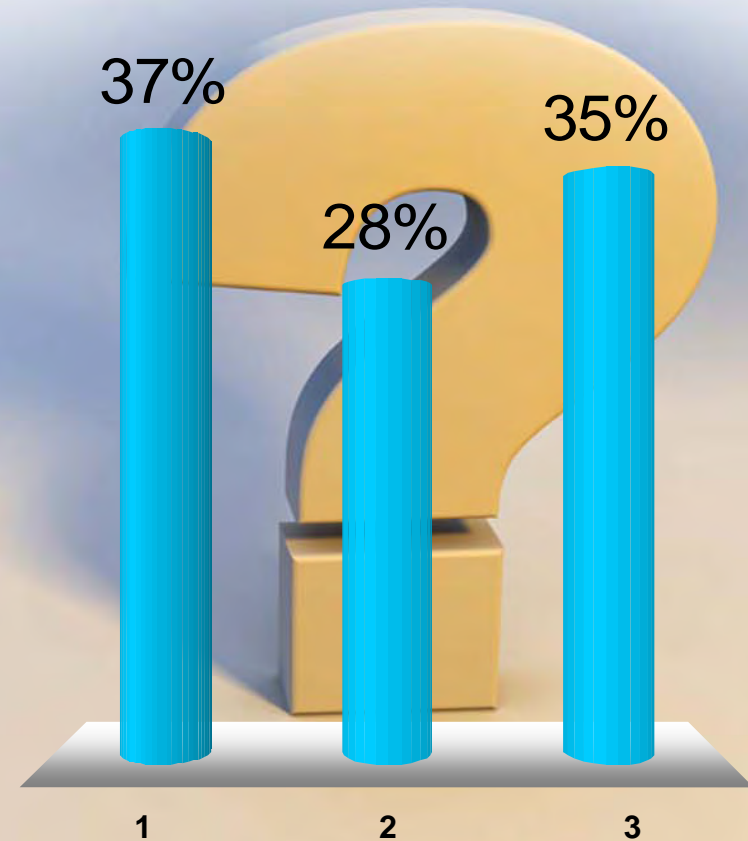
Over the next year, lease rates for narrow body aircraft will:

1. Stay stable
2. Rise
3. Decline



Over the next year, lease rates for wide body aircraft will:

1. Stay stable
2. Rise
3. Decline





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Thank You