

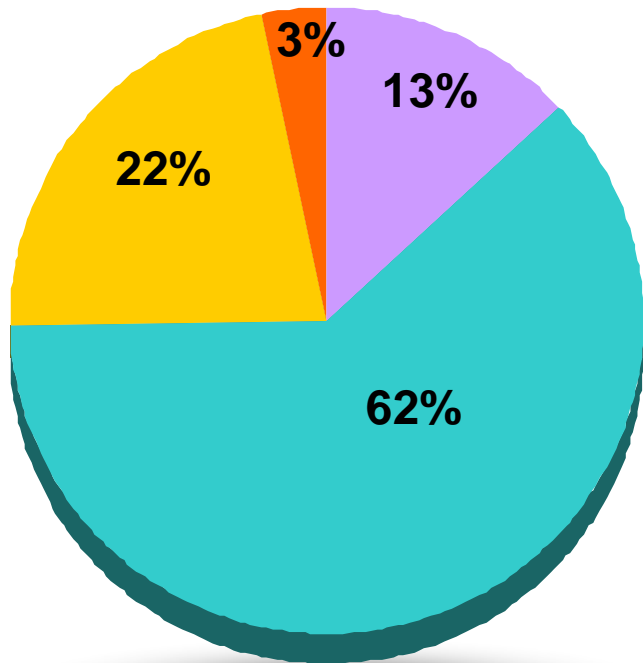
A blue and white Boeing aircraft is shown in flight against a dark blue background with a grid pattern. The aircraft is viewed from a low angle, showing its wings, engines, and tail. The background also features faint, larger-scale images of aircraft engines and wings.

Market and Product Strategy

Mike Bair
Vice President – BCA
Business Strategy and Marketing

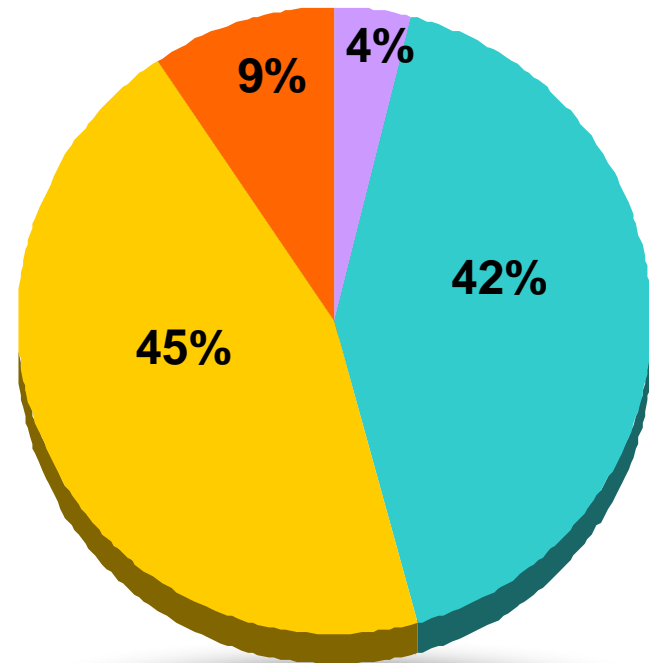
BOEING CAPITAL CORPORATION

Airlines Will Need Over 28,600 New Airplanes



28,600 airplanes

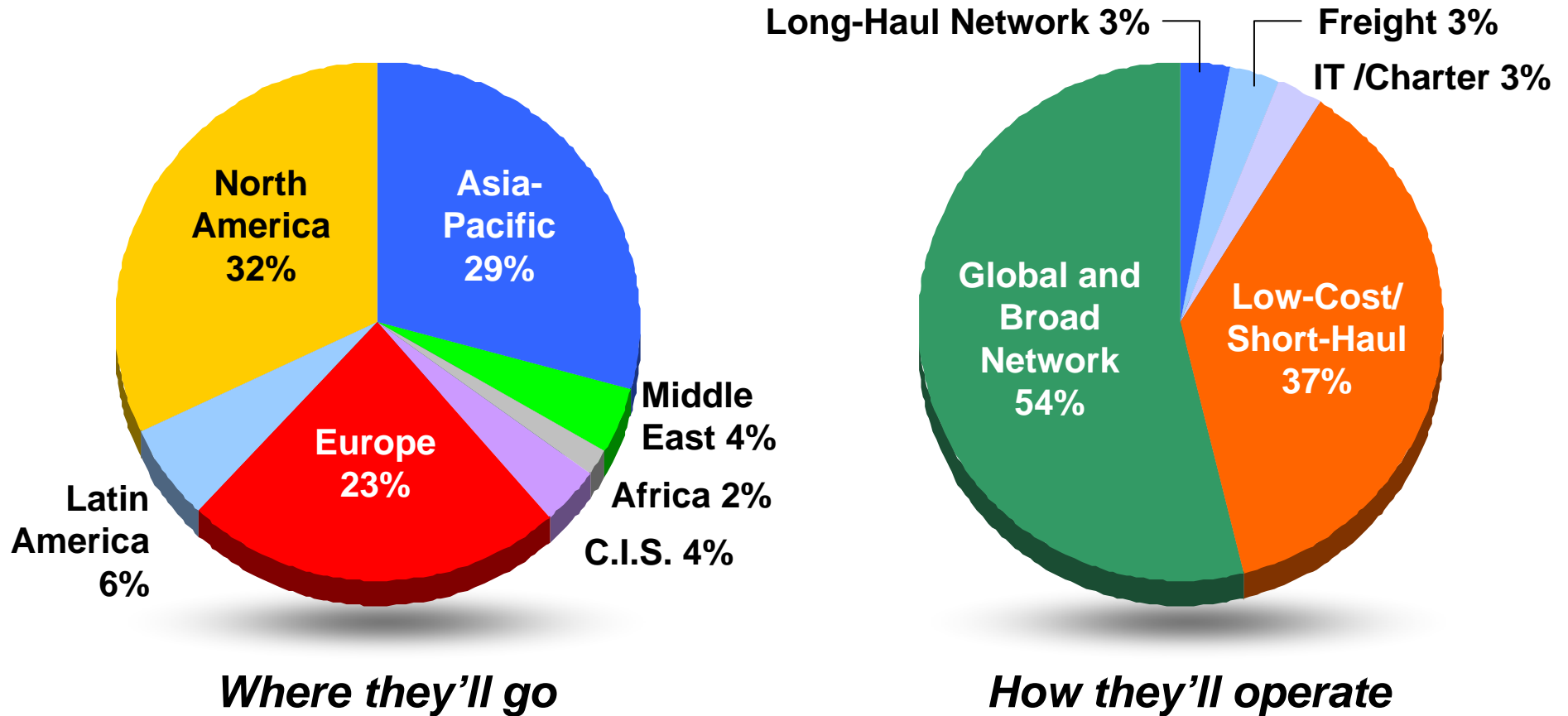
- 747 and larger
- Twin-aisle
- Single-aisle
- Regional jets



\$2.8T
2006 delivery dollars

Includes CIS

28,600 New Airplanes Delivered to a Wide Mix of Regions and Operating Segments

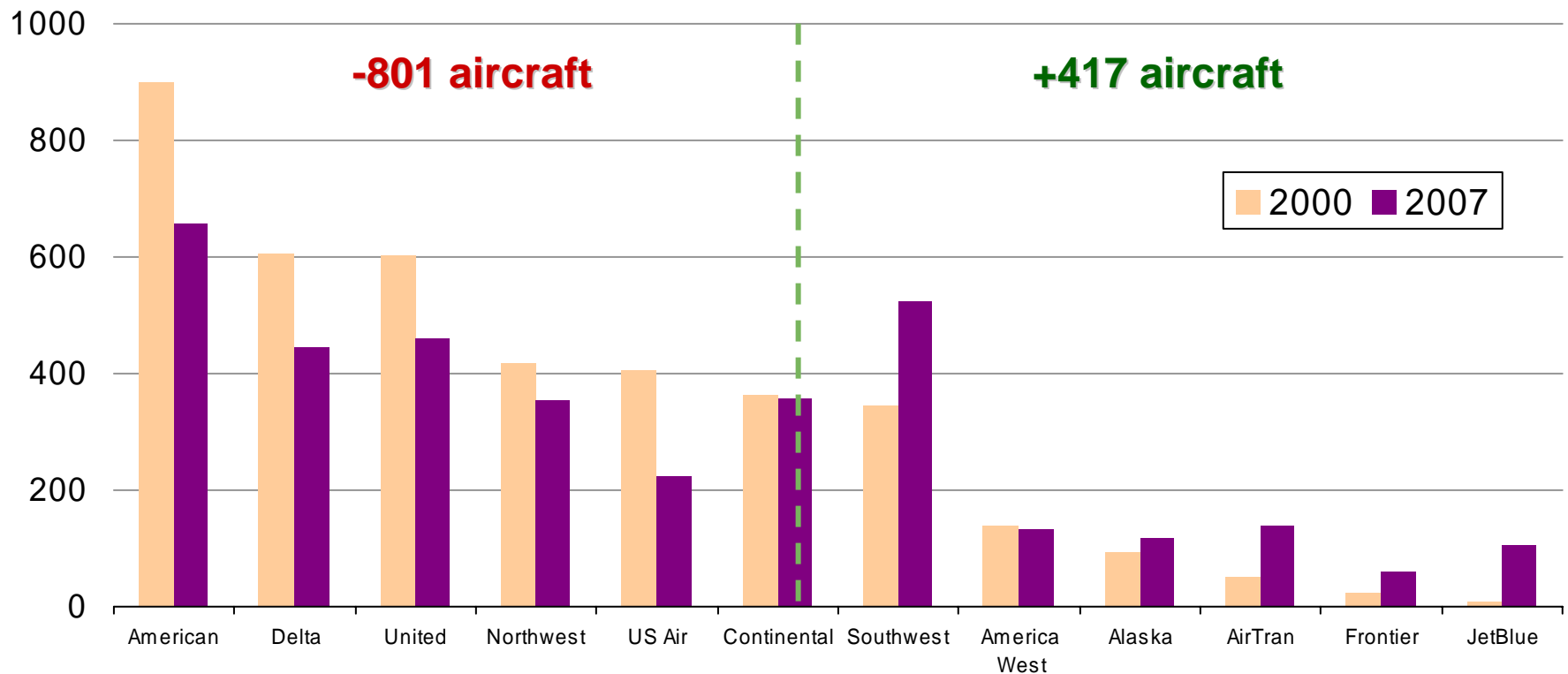


Business Environment – Key Issues

- Economic Outlook
 - Growth, Fuel Prices, Exchange Rates
- Customers
 - US Consolidation, Airline Skilled Labor
- Environment
 - Proposed Carbon Regulations
- Government
 - Infrastructure
- Competition
 - Airbus, Emerging Manufacturers, Services Solutions

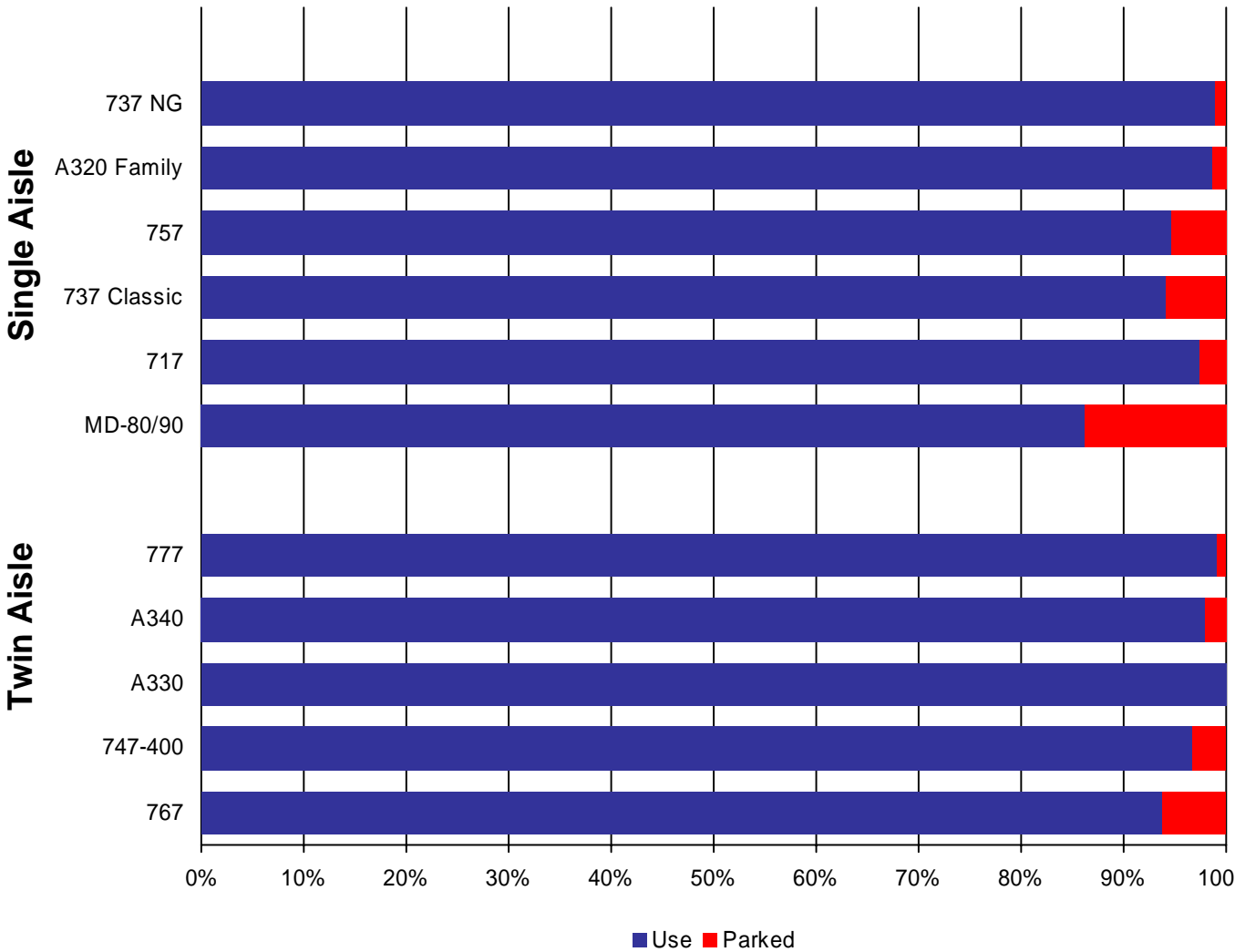
U.S. Network Airlines are Shrinking Mainline Fleets

In-service Airbus / Boeing Passenger Fleet (units)



Source: Airclaims (12/31/00 and 2/27/08)























Effectively No Excess Wide-Body Supply



	Apr-08	Change From Mar 08
737 NG	27	17
A320 Family	42	20
757	54	18
737 Classic	110	30
717	4	-3
MD-80/90	160	8
Single Aisle	397	90
777	6	2
A340	7	3
A330		-1
747-400	21	2
767	56	2
Twin Aisle	90	8
Total	487	98

Boeing and Our Competition

Updated 04/01/08

<p>Large 400+ Seats</p>		
<p>Twin-Aisle 230-399 Seats</p>	  	  
<p>Single-Aisle 126-200+ Seats</p>		
<p>Small Single-Aisle 90-125 Seats</p>		 
<p>Regional 30-89 Seats</p>	 	      





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Thank You